

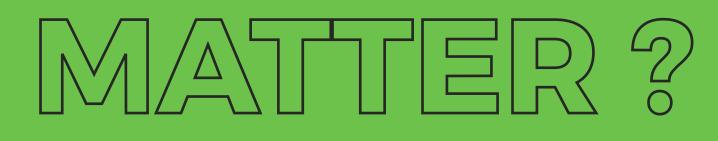
MYCHANIC<sup>®</sup> TURN YOUR OWN WRENCH.

# MYCHANIC SOCIAL

STRATEGY

# WHY DOES THIS MAINTER?

# **BRANDS ARE BUILT ON SOCIAL** ANPLIFY OUR BRAND ENGAGE WITH OUR CREW





## WHAT TO EXPECT



## **INSTAGRAM FAC**



## YOUTUBE



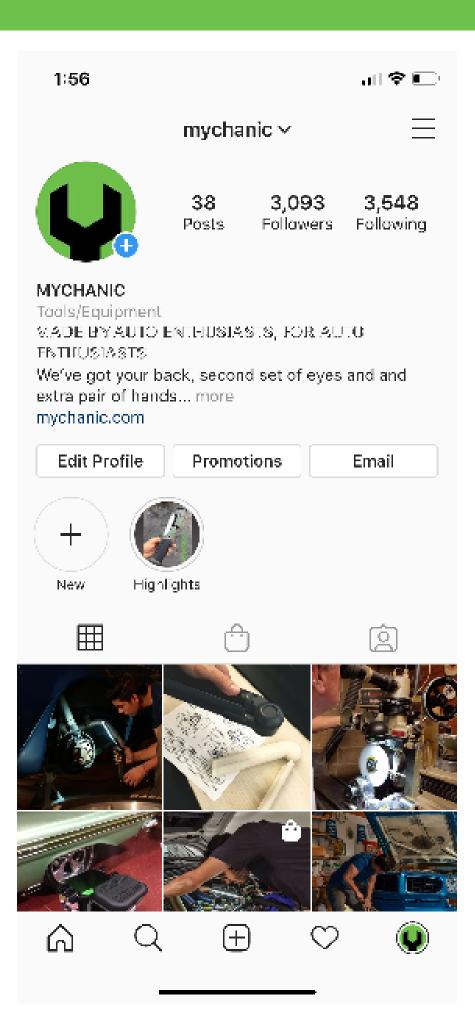




# CURENT STATE

## INSTAGRAM

## FOLLOWERS



Current Followers: 3,100

Goal Followers: 5,000 by Janurary 31

Current Growth Rate: Not much. Maybe 1-3 a week

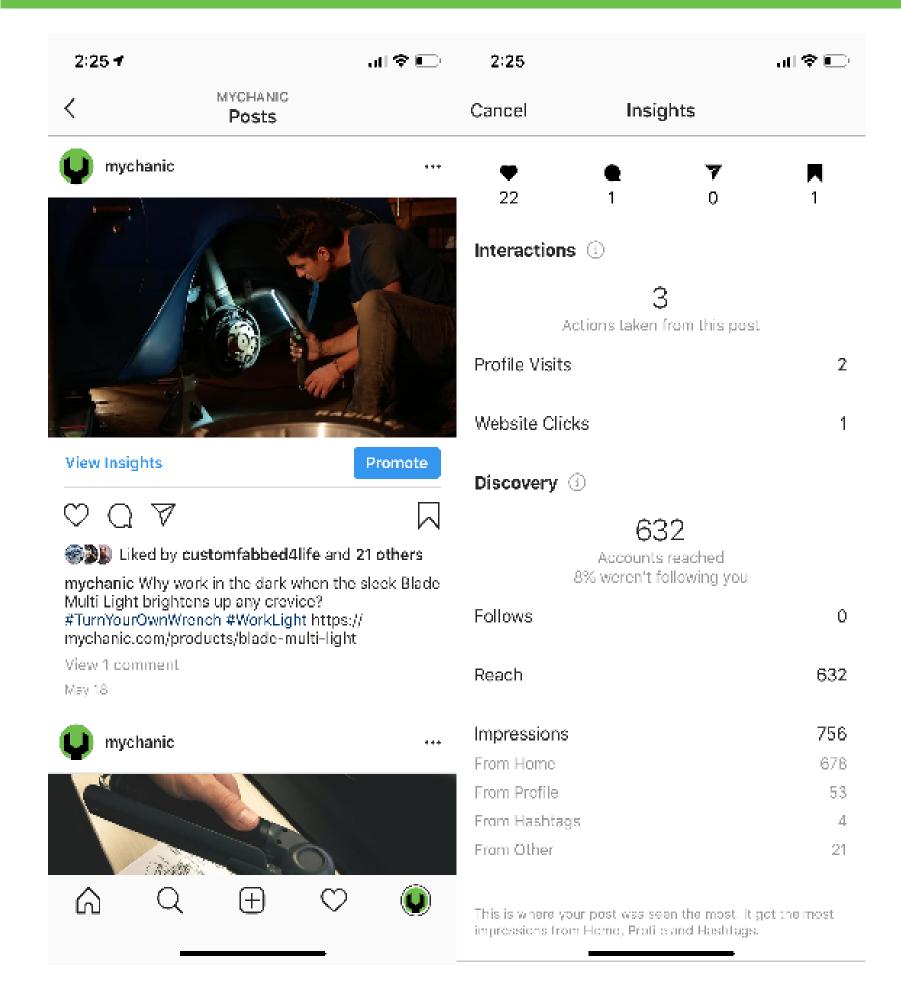
Goal Growth Rate: **About 100 a week** 

Current Following: 3,548

Goal Following: Less than our current followers.



## 



## **Recent** reach: 632 **Recent** impressions: 756 **Recent** interactions: **3**

**Average** reach (people who see our content): 1,230 **Average** impressions (how often our content is displayed): 1,443 Average interactions (people who click to our profile/website): 19



# ENGAGEMENT

## **On Average:**

We are reaching less than half of our followers.

Few people who see our posts click to our profile or our website.

### **On Recent:**

Due to infrequent posting, our engagment is less than average.

\*On recent posts, our interactions have been very little

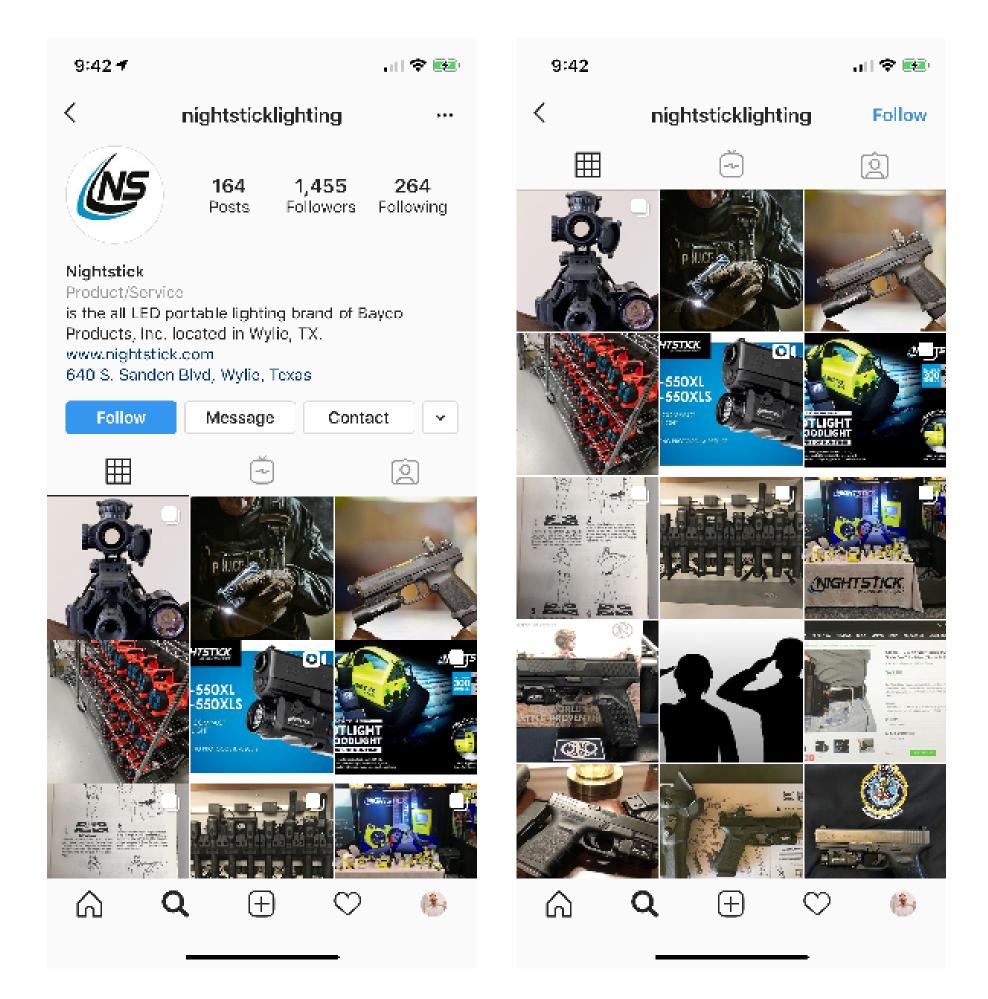




# 

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## BAD EXAMPLES





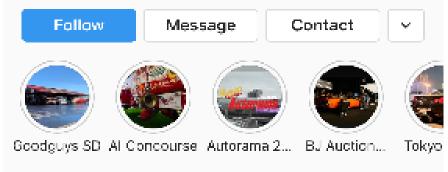
## 9:43 ... ♥ 9:44 < meguiars ● … <</td>

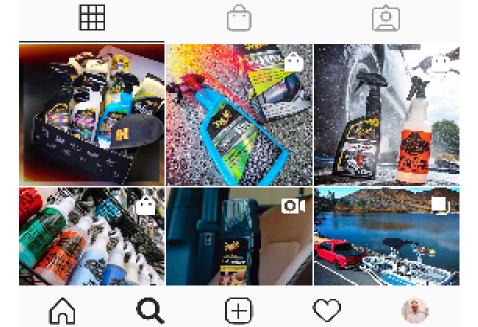
 3,016
 229K
 501

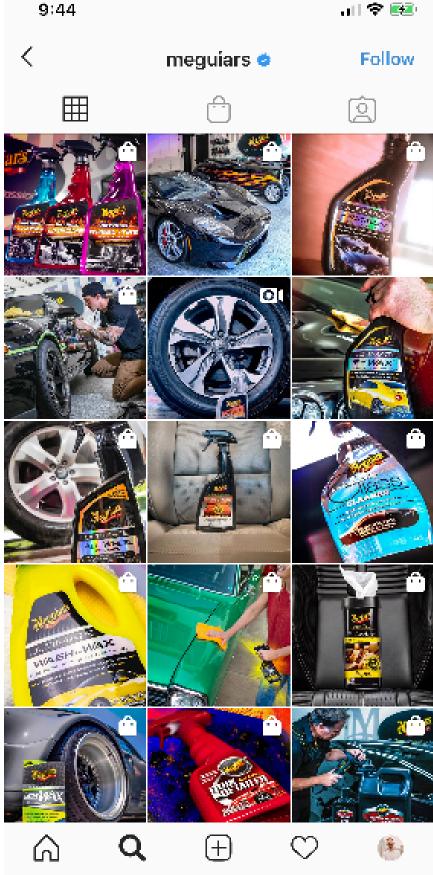
 Posts
 Followers
 Following

 Meguiar's
 Product/Service

Supporting car culture since 1901. We help car enthusiasts look their very best. Use it | Love it | Share it @meguiars #reflectyourpassion store.carthrottle.com/products/meguiars-x-car-thr...

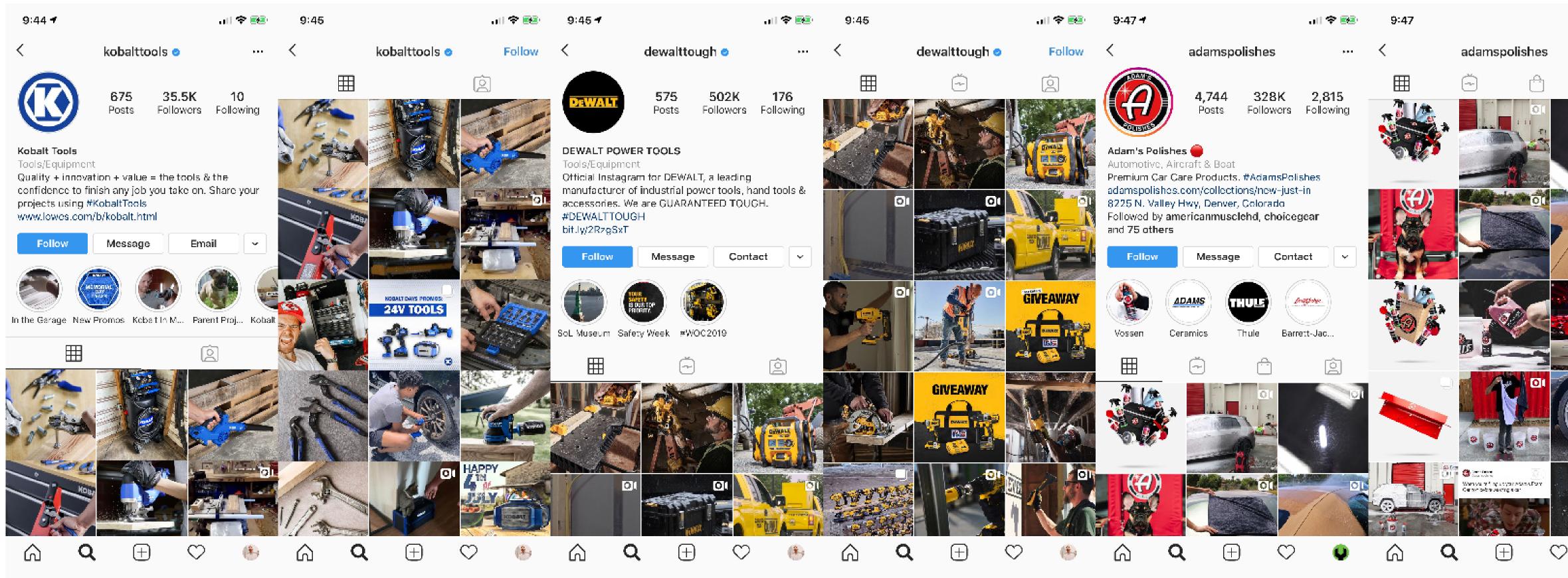




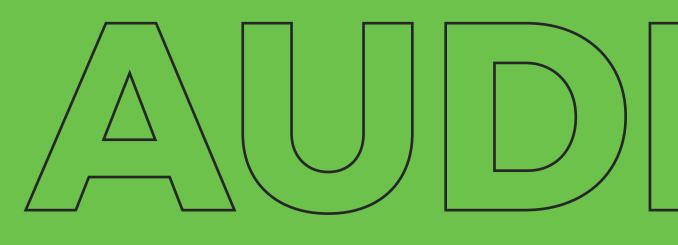




## GOOD EXAMPLES + GOALS







# INSIGHTS

# 

## OUR DEMOGRAPHIC

<del>ຈ</del>			10:21
	5	Insights	<
Audiene	r 1	Activity	Content
		<b>3,093 follo</b> v 4 vs. Jul 12 -	
s Count	Cities	1	Top Locations
			Los Angeles
			New York
			Nashville
			San Antonio
			Denver
len War	All Men		ge Range 🕕
			13-17
			18-24
			25-34
			35-44 45-54
			55-64
		1	65+
	$\heartsuit$	$\pm$	<u>а</u> Q
			-



GENDER: 90% MEN 10% WOMEN

### BEST TIMES TO POST: NOON OR AFTER 9 SUN, TUE, WED, THU



## OUR DEMOGRAPHIC

## **Persona on Platform:**

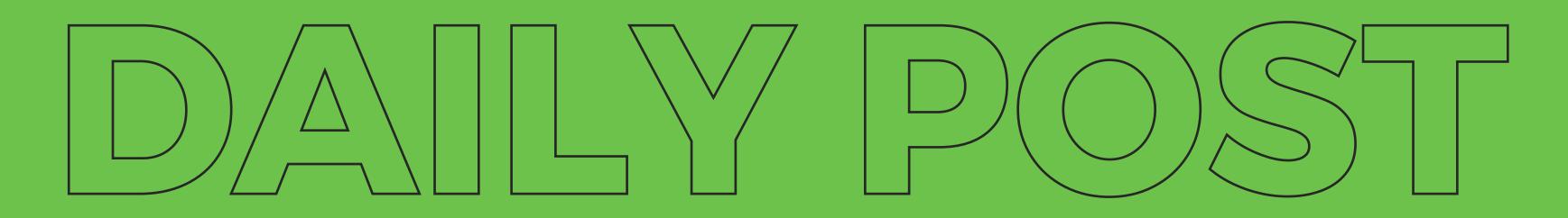
Off Roaders / Jeepers

Tuners

Motorcycle Enthusiasts

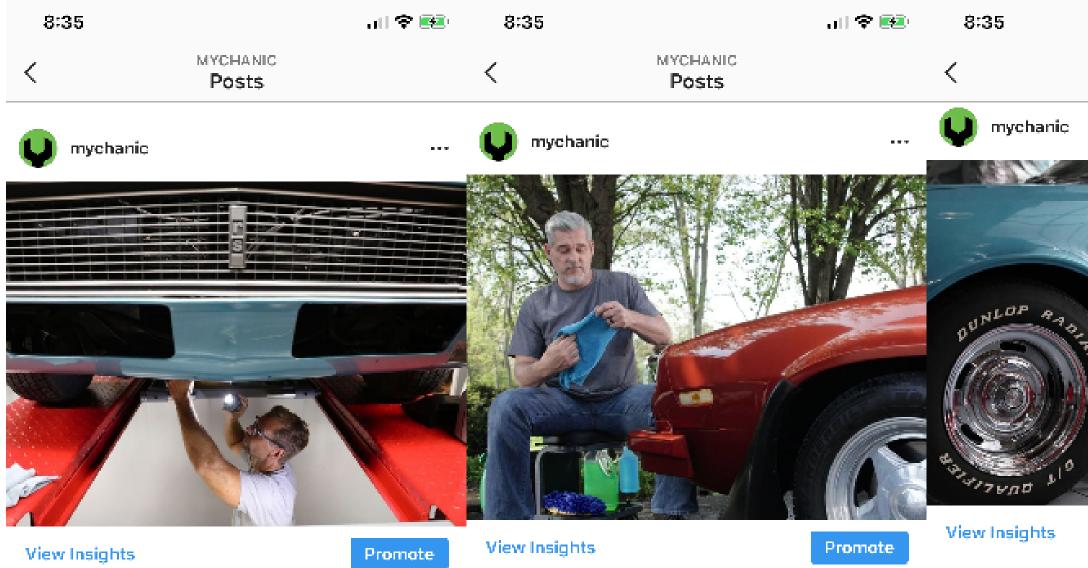
Modern Muscle







## STS - LIKES





2 Liked by auto81 and 40 others.

Q

mychanic Gearing up for the weekend. Two more sleeps until Friday 🔧 💡

#mychanic #autoenthusiast #mechanic #worklight #weekend #podlight #turnyourownwrench #gearhead #tools -

 $(\pm)$ 

 $\heartsuit$ 

1 week ago i

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Liked by auto81 and 23 others.

mychanic Every detail counts. Don't miss a spot on our detailing rig 🧽

#mychanic #autoenthusiast #mechanic #detailingrig #cardetailing #carwash #turnyourownwrench #gearhead #tools #carstool

 $\heartsuit$ 

6 days ago -

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#mychanic #autoenthusiast #mechanic #floorjack #carjack #turnyourownwrench #gearhead #tools

View all 5 comments



### . i i 🕆 💌 8:36 all 😤 😎 8:36 . III 😤 💌 MYCHANIC. MYCHANIC. MYCHANIC Posts Posts Posts mychanic 🚺 mychanic U +++**B B B** and in parameters Promote View Insights Promote **View Insights** Promote М $\forall$ $\nabla$ $\square$ W $\heartsuit$ Q Liked by littlemechanics and 47 others. Eiked by hardknocksforge and 36 others. (2) Liked by aaronhagar and 22 others. mychanic We know the design of your tools is just as mychanic What is your Sunday project? Whether mychanic Light up your Monday with a trip to our important as the design of your garage. Our 3T Low you're changing a tire, detailing your car, or working online site. Nothing like treating yourself to a new Profile Floor Jack has Polyurethane wheels which under the hood - enjoy today 🎡 garage toy. Check the link in our bio for more info $\mathscr{N}$ glide soundlessly and won't mark epoxy floors 🚔

Q

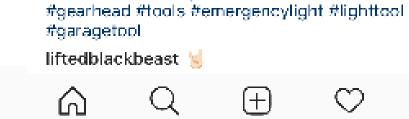
aaronhagar I must admit, you guys have some



#mychanic #autoenthusiast #mechanic #shopstool #weekend #worklight #turnyourownwrench #gearhead #tools #cardetailing

3 days ago





 $(\mathbf{U})$ 



#mychanic #autoenthusiast #mechanic #worklight

#monday #bladelight #turnyourownwrench



.





## POSTS & LIKES



Average reach (people who see our content): 1,038 Average impressions (how often our content is displayed): 1,331 Average interactions (people who click to our profile/website): 84







# IDEAS - IMPLEMENTATION

## **CONSISTENT POSTS**

3-4 times a week @ 12pm or 9pm Stories are inconsistent. Maybe one once a day. Maybe.

## **CONSISTENT AESTHETIC**

Pops of green with a simple background Cool layouts, lifestyles, and very little silos

## **ORGANIC POSTS**

Avoid selling The product should always be the accent

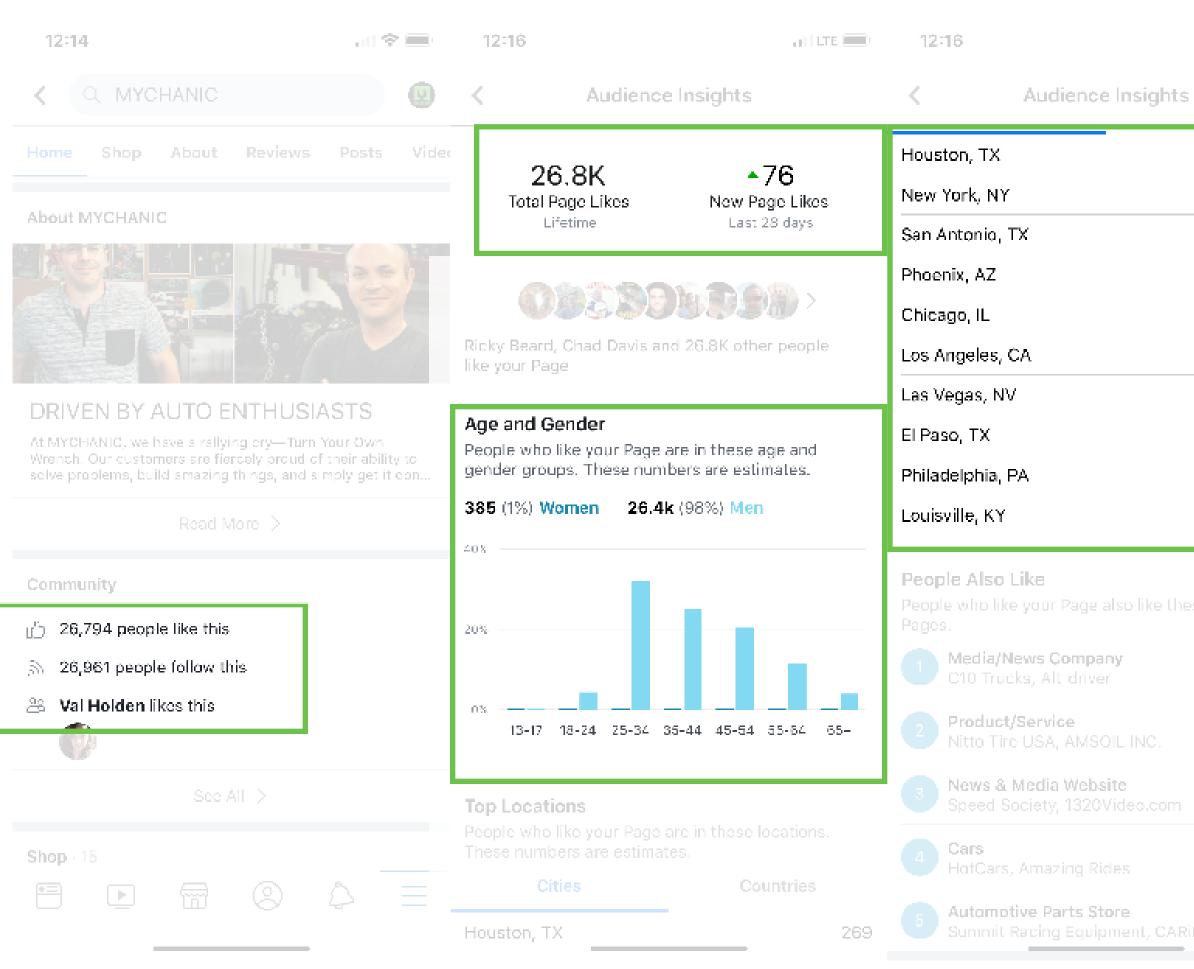
## **INCREASE ENGAGMENT**

Communicating with other users builds followers and trust





# FACEBOOK



, ILL LTE 🔳

Current Likes: 26,794

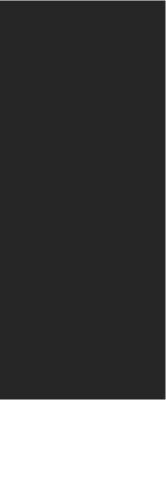
Goal Likes: Match followers - 50k+

Current Followers: 26,961

### Goal Follwers: 50k+

Current Growth Rate: 76 in 28 days (great)

Goal Growth Rate: 100 - 200 in 28 days

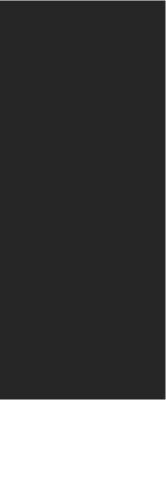


## OUR DEMOGRAPHIC

### **Persona on Platform:**

**Classic Cars** 

DIY / Hardware



# ENGAGEMENT

2	5	
		4
2		
-10	16	200

	Celebrate Father's	Reach	807
Í,	Day by treating D May 30	Engagements	21
ġ,	Why work in the	Reach	553
1	dark when the sle May 18	Engagements	12
	We create products	Reach	583
1	that we use oursel May 14	Engagements	7
6	"Incredible quality	Reach	683



Incredible quality	Read
and functionality"	Enga
May 9	910

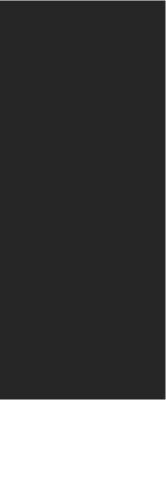
Reach	683
Engagements	5

The numbers look great, but compared to our number of followers - it could be better.

People arn't engaging with our posts and are not clicking our links.

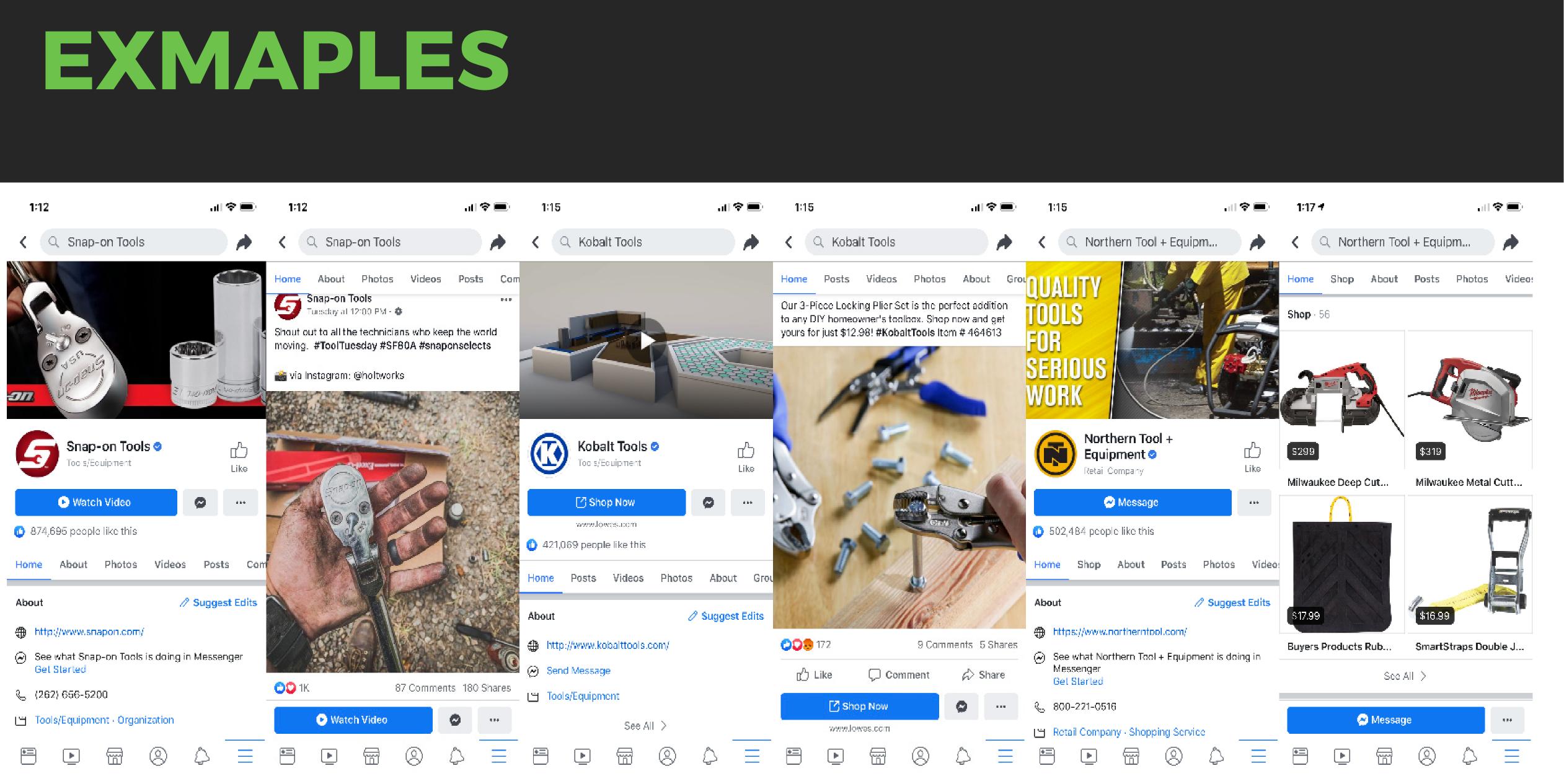


Reach is good but we are missing 20,000 people.













## IDEAS - IMPLEMENTATION

## **CONSISTENT POSTS**

3-4 times a week (every other day) Every post should come with a graphic/picture

## **CONSISTENT AESTHETIC**

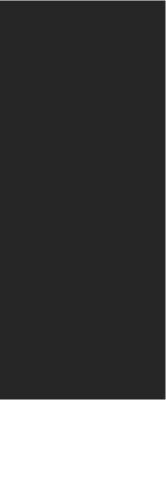
Pops of green with a simple background Cool layouts, lifestyles, and very little silos

## **ORGANIC POSTS**

Unlike insta - selling can be done Posts should be worth posting. Don't post cause there is a deadline.

## **INCREASE ENGAGMENT**

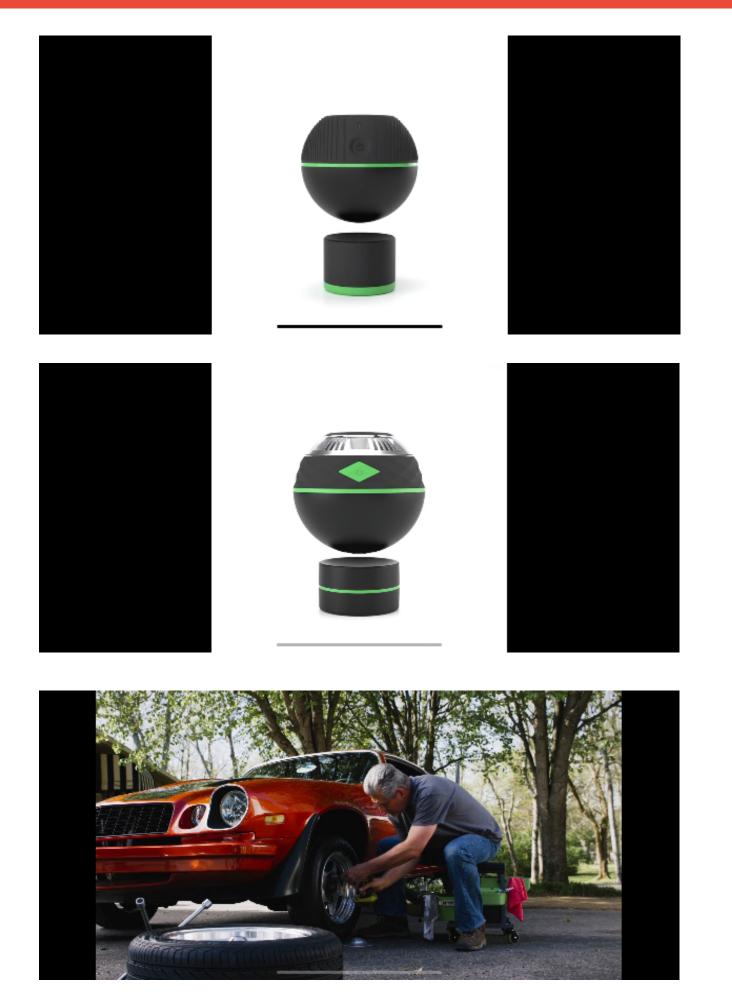
Communicating with other users builds followers and trust



# 

## **VOUTUBE**

# FOLLOWERS & ENGAGMENT



10,348 VIEWS

3,791 VIEWS

1,013 VIEWS

SUBSCRIBERS = 60 VIEWS (over all) = 16,644 PLALISTS = 3



# OUR DEMOGRAPHIC

**Persona on Platform** 

**Classic Car** 

Off Roaders / Jeeps

Tuners

Motorcycle Enthusiasts

Modern Muscle

DIY / Hardware

## IDEAS - IMPLEMENTATION

### **WE NEED MORE CONTENT THROUGH SPONSORS**

Brand awarness Positive brand recognition

## **VIDEOS WEEKLY/BI-MONTHLY**

Remaining consistent Active and consistent viewers

### **EVERYONE WATCHES YOUTUBE**

197 million Americas are watching YouTube

## **VLOGGER/HOW TO**

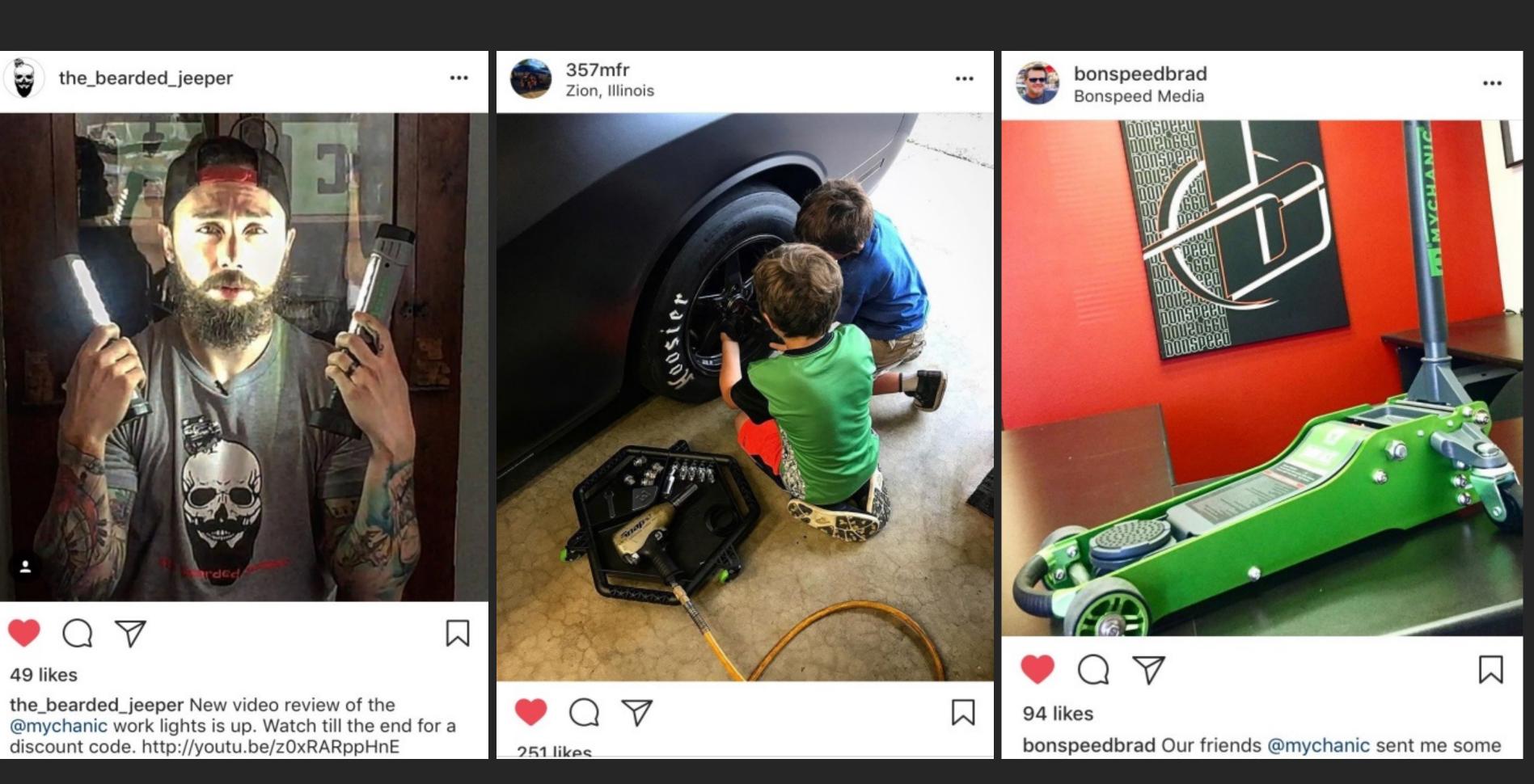
Our target watches influencers + informational videos



# **IDEAS - IMPLEMENTATION**



my.petrolbox Share your box openings with us using #petrolbox- we love to see our supporters! Thanks to @hitezhotrodz for sharing July's box 🕌





# **IDEAS & IMPLEMENTATION**



# IDEAS - IMPLEMENTATION

### **WHY IS THIS IMPORTANT**

Paid spokesperson Saturation to searching audiences

POSITIVE OUTCOMES Affordable advertising Once an influencer is qualified, they stay Built relationships creates lasting customers

ADVOCATES Influencers will stand with the brand Partnerships will create genuine influencing.

